



Sales Executive Internship

Hours: Full Time

Duration: Minimum 6 Months

Start: January 2019

Location: Brussels, Belgium

Optimy has developed an innovative and intuitive Software as a Service (SaaS) that allows organisations to better manage their sponsorship, grants and community investment.

After 6 years, Optimy records more than 230 customers across 6 continents. More than 98% of Optimy users renew their licence each year, including big names such as BMW, Carrefour, Johnson&Johnson, L'Oréal, Vodafone, Holcim and Volkswagen.

Optimy aims to become the leader worldwide in its niche market and is looking for a Sales Intern to help develop new markets and identify opportunities.

Please note that we will accept only applicants who can provide us with an internship agreement from their university.

Responsibilities:

- Provide clerical support to the sales team by attending to sales executive tasks
- CRM database maintenance
- Qualifying leads and filtering potential customers in your markets
- Prospecting through cold calls and emails

Requirements:

- You are fluent in **French** or **English**
- Previous administrative experience is desirable but not mandatory
- You are proactive and a 'doer' – somebody who has proven record of achieving targets
- You have a real interest in a sales career
- You are organised and able to work autonomously

Our offer:

- A chance to work as part of a young and international team
- Real responsibility, your work will have a direct and noticeable impact on the success of the company
- The possibility of joining the team on a long term basis
- As a contribution we grant 300€/month to all foreign and Belgian students