

INTERNATIONAL SALES MANAGER

ABOUT LPS:

We are Asia-Pacific's leading real estate exhibition organizer. We have offices in Hong Kong and Shanghai.

Our exhibitions are held annually in Beijing and Shanghai (www.lps-china.com)

We work hand-in-hand with the world's most powerful and influential real estate developers and agents from 50+ countries to help them to develop on the China market.

Our management is French and our multi-cultural team includes colleagues from China, France, Italy, Mexico and the Philippines.

WE ARE LOOKING FOR SOME WHO IS...

- Passionate about business development and sales
- Able to identify new potential markets, new potential accounts
- Good at prospecting new clients, generating sales leads from scratch and converting the leads into sales
- Able to cope with pressure and hit the sales targets
- Able to develop excellent relations with high-level clients to develop client loyalty
- Driven by a positive attitude and ready to work hard to build a successful career
- Able to fully understand the potential that our company and the job can offer

REQUIREMENTS

- Fluent English
- At least 2 years of sales experience
- Perfect command of Microsoft office and other usual softwares
- Strong analytical skills to identify high-potential accounts and develop new markets

Salary is negotiable.

TO APPLY:

- The position is based in Shanghai, China (Jing'An district)

Pls send your CV, cover letter and any other additional information to Ms. Alexandra Nadbitova: alexandra@lps-china.com