



Job Title: Associate, Success Graduate

Start date: 1 September 2019

Location: Madrid

This is your time to shine! Salesforce is now hiring top graduates for our Success Graduate Program. Develop your technology and consulting skills, and build your career with Salesforce!

Success Graduate Program

This is a unique 12-month experience for diverse graduate talent in various full-time roles within our services and technical sales organizations. It offers continuous development and growth opportunities centered on comprehensive learning paths, direct involvement in customer engagements, coaching and mentoring programs, and challenging career opportunities, all while being part of a global community. For our 2019 intake, we are seeking graduates from all across Europe, though you will be aligned to a base at one of our five main offices in Dublin, London, Amsterdam, Munich, Madrid or Paris.

What will you be doing?

Consulting team: become a key to the success of your customer through strategic implementation projects to leverage the most out of their Salesforce solutions through a combination of technical and business skills.

PHASE 1: DEVELOP YOUR BUSINESS AND SALESFORCE SKILLS

As a Success Graduate, your journey will begin with a 2 month onboarding and enablement program

PHASE 2: SHADOW SALESFORCE PROFESSIONALS AND LEARN FROM THE BEST

From month three, you will:

- build your practical skills and expertise through shadowing and supporting your functional team
- take on your own deliverables within team remit
- deliver impact through program activities, special projects



futureforce

PHASE 3: BECOME AN INTEGRAL PART OF YOUR TEAM

From month six, to the end of the program, you will:

- make valuable contributions to our customers through direct engagements
- carry your own responsibilities as a member of your functional team
- engage cross-functionally to drive breadth of competencies or explore other functions

Key experiences and programs in this phase:

- Deep-dive Role Workshops
- Cross-functional shadowing or special projects
- Monthly Graduate Enablement Days

What is in it for me?

We are the most successful cloud company, and your skills, dedication, and curiosity will help us continue to innovate and grow. Working at Salesforce you will therefore have the opportunity to significantly impact how we deliver customer success.

Please send your cv to vrodriguez@salesforce.com